



# Welcome

**JASON SANDNER** 

CEO, Curi



Deepening Relationships **Externally** with clients and broker partners!

to provide the framework so we can continue to provide exceptional service to our external partners!



# MPL Insurance Trends

**RYAN CRAWFORD** 

CEO, Curi Insurance

## **Curi's Vision and Mission**

### **OUR VISION**

To be the trusted partner in medicine, business, and life.

### **OUR MISSION**

By providing valued advice and support, we help strengthen care, mitigate risk, and build financial futures to enhance the lives of those we serve.

## **Curi Leaders**

#### **BUSINESS DEVELOPMENT**



**Jim Kay**SVP, Client and Broker
Partnerships



**Amber Popham** VP, Broker Services



**Gabe Roco**SVP, Business
Development



**Taylor Myers** VP, Business Development

#### UNDERWRITING



**Brian Tucker** SVP, Underwriting



**Derek Gordon**VP, Underwriting,
Specialty Segments



**Sean Farrelly**VP, Underwriting,
Core, Physicians,
Alt Risk

### **LEGAL & CLAIMS**



**Nick Ghiselli**General Counsel,
Curi Insurance



**Jason Newton**Chief Legal Officer,
Curi



**Kristi Wright** SVP, Claims



**Kristen Janicek**Senior Director,
Claims Operations



## **Meeting Evolving Needs of Healthcare**

### **HEALTHCARE DELIVERY CHANGES**

- More providers employed by hospitals/systems
- Care models and insurance-buying behaviors are shifting
- Hospitals and provider groups are growing, taking on own risk
- Tech expands access and care, adds coverage complexities

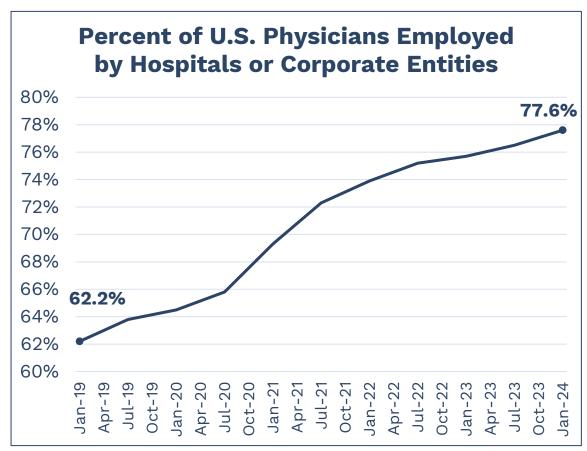
### **MPL STRATEGIES**

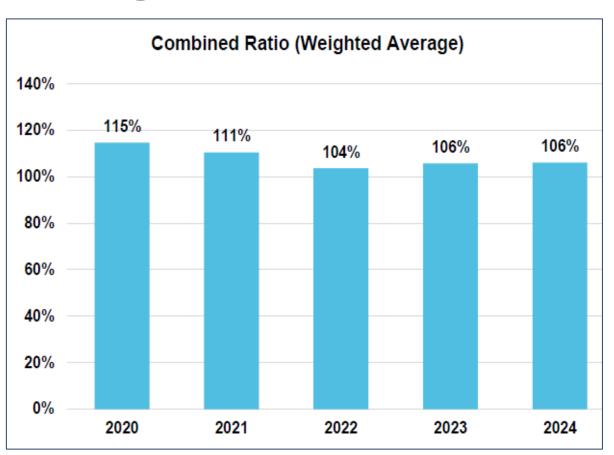
- One-size-fits-all MPL less viable
- Alternative risk solutions
- Risk management services are expanding – telehealth advisory tools, HR On-Call
- Managing complex cases
  - Litigation education
  - Peer consult program
  - Damages reviews
  - National trial counsel
  - Combating severity





# **Employment Trends: Moving to Hospitals**





Source: Avalere Health Physician Advocacy Institute Physician Practices and Employment 2019-2023\_April 2024 Source: Industry Combined Ratio, Source: Milliman '24 MPL Highlights



# Industry Impacts of M&A



MPL CARRIERS

Fewer, larger



**BROKERS** 

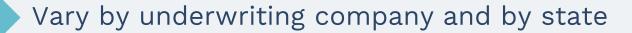
Fewer, larger



HEALTHCARE PROVIDERS

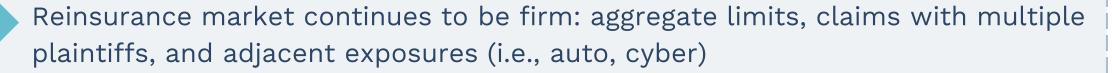
Fewer, larger

# **Industry Results**









Curi remains focused on diversified offerings, enhanced capabilities, and improved support services to strengthen our partnership and help serve our clients' evolving needs.



# Claim Trends, Tort Reform & Healthcare Advocacy

### **NICK GHISELLI**

General Counsel, Curi Insurance

### **JASON NEWTON**

Chief Legal Officer, Curi

# Claims Philosophy & Trial Results

Claims Philosophy: We defend good medicine to protect those who serve to enhance health—and life—for all of us.

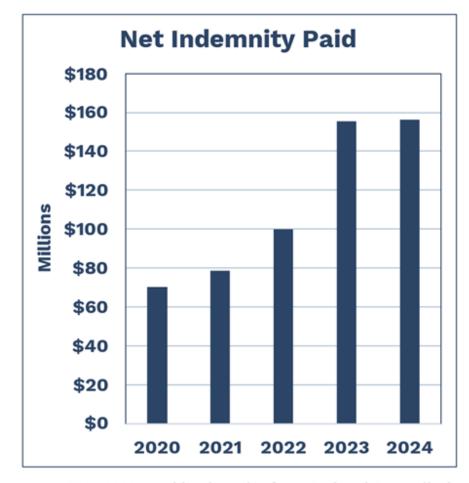
## **Trial Results:**

**2024:** 77 wins; 15 losses; 3 hung (84%)

**2025 YTD:** 18 wins; 4 losses; 3 hung (82%)



# Net Indemnity & Expenses





Note: 2021-2022 combined results from Curi and Constellation



## Services Offered to Defense Counsel

Research: expert and jury

**Electronic jury:** "mock jury"

Searches: social media, medical literature, ABMS, criminal, civil

Multiple experts on cases and two attorneys at trial

**✓** Professional expert witness preparation

Physician on staff to assist with early review

**✓** National Counsel

State defense counsel meetings

OB delivery nurse

Damages consultant

**✓ Jefferson cups** for defense verdicts!





## What is Tort Law & Reform

Tort is a wrongful and negligent act leading to physical, psychological, or financial harm or property damage.

This area of law is primarily concerned with **liability for the harm caused, typically warranting the award of damages**. The injured party is entitled to make a claim to recover compensation. This is not a contract or guarantee of payment.

In the United States, tort reform proposes changes to the civil justice system focused on two crucial areas:

- Conditions to filing a lawsuit: reducing the ability to litigate
- Limits recovered: reducing the amount of money that can be received

# Tort Reform WORKS!

\*Nominal dollars and indemnity payments capped at \$1 million.

https://www.mplassociation.org/Web/Publications/Inside\_Medical\_Liability/Issues/2023/articles/DSP\_Noneconomic\_Damage\_Caps.aspx



# Why Curi Advocates for Our Clients

- **1. Eager to sue:** Society is too eager to sue, leading to frivolous lawsuits.
- 2. Large awards: Jury awards are too large.
- **3. Defensive medicine:** Doctors practice defensive medicine to avoid being sued—costing time and money.
- **4. Healthcare costs:** Tort reform can help decrease the cost of healthcare and MPL premiums.

## MPL Reform in North Carolina

Substantial MPL Tort Reform was enacted in 2011:

- Non-economic cap of \$656,730 (original cap was \$500k and is adjusted every 3 years based on CPI)
- Plaintiffs must disclose medical bills paid (v. billed)
- Bifurcation of liability/causation from damages must be allowed if requested
- · Can pursue costs if it prevails, so more cases are dismissed

The <u>Mohebali</u> case represents a constitutional challenge to the non-economic cap, currently working through the NC appellate courts.

## MPL Reform in Utah

Utah House Bill 503 was signed into law on Thursday, March 27th, with an effective date of May 7, 2025. Highlights include:

- Financial protection of healthcare providers' personal assets if they carry at least \$1,000,000 in insurance
- Increased willingness of providers to defend their care
- A move away from defensive medicine
- Enhanced ability to attract top healthcare talent to Utah
- Improved access to high-quality care for Utah citizens

# MPL Reform in Georgia

On April 21, 2025, Governor Brian Kemp signed Senate Bills 68 and 69 into law—two sweeping medical liability tort-reform measures.

Here's what you need to know at a glance:

- Senate Bill 68: Brings broad changes to how lawsuits, particularly personal injury ones, are handled in Georgia.
- Senate Bill 69: Regulates third-party litigation funding (when outside companies fund lawsuits in exchange for a cut of the money if the case wins

## MPL Reform in Montana

House Bills 195 and 342 have officially passed.

**House Bill 195** keeps Montana's malpractice cap and modernizes it—starting an immediately effective raise in the cap to \$300k and then stepping up to keep pace with inflation—while laying out clear rules on when and how the limit is applied.

**House Bill 342** revises laws concerning medical malpractice and the duty of care owed by healthcare providers. It establishes that in medical malpractice cases, the foreseeability of risks, including specific risks, does not alter or increase the duty of care beyond what is considered a reasonable standard for medical providers. This clarification aims to ensure that healthcare providers are not held to a higher standard of care based solely on the foreseeability of certain risks.

# Achieving and maintaining MPL Tort Reform is a huge priority for Curi



NC

Formation of a coalition of 15 stakeholders to participate/ support an amicus brief in the *Mohebali* case, recently heard by the NC Court of Appeals



### **Support**

Recent state-specific efforts in:

Iowa, Utah, Georgia, Michigan,

Virginia, Montana, and

Pennsylvania



## Alliance for Access to Healthcare

Led effort to form alliance w/some of the largest MPL carriers for MPL tort reform

# Underwriting & Claims Panel Discussion



BRIAN TUCKER

SVP, Underwriting,
Curi Insurance



VP, Underwriting, Curi Insurance



**SEAN FARRELLY**VP, Underwriting,
Curi Insurance



KRISTEN JANICEK
Senior Director, Claims Operations,
Curi Insurance



# Curi RMB Capital Update

**DIMITRI ELIOPOULOS** 

CEO, Curi RMB Capital

## Agenda

Curi RMB

- Curi RMB Capital Overview
- Economic Outlook
- Serving Physicians and Physician Practices



## **Key Facts**

\$13.85B

AUA as of 3/31/251

97.2%

Client revenue retention<sup>2</sup>

3000+

Client Base

High net worth families, businesses, individuals, and retirement plans

CLIENTS

176 Employees

across 10 locations

#55

Barron's 2024 Top RIA ranking<sup>3</sup>

**EMPLOYEES** 

### **Office Locations**

National presence, local engagement:

- Chicago, IL (headquarters)
- Denver, CO
- Jackson Hole, WY
- Lake Forest, IL
- Oakbrook Terrace, IL
- Milwaukee, WI
- Minneapolis, MN
- Raleigh, NC
- St. Joseph, MI
- Washington, D.C.

#### FOOTPRINT

### **Values**

A team-based culture with more than 60 employee-owners focused on delivering outstanding, proactive service to all clients.

- Accountability
- Curiosity
- Teamwork
- Inclusion
- Service Commitment

CULTURE

Estimated AUA and all other information as of 3/30/2025. ¹Total assets under advisement ("AUA") presented here differs from regulatory assets under management ("RAUM") reported on Curi RMB Capital's Form ADV. AUA reflects net assets under management for private funds, retirement plan services, and mutual funds managed by Curi RMB Capital, while RAUM reflects gross assets under management. ² This annualized statistic is for Curi RMB Capital and is as of March 31, 2025. It's calculated quarterly as (Prior Calendar Year Total Revenue – Annualized Client Revenue lost YTD)/ Prior Calendar Year Total Revenue. This calculation resets every year when the Calendar Year Total Revenue is determined. ³ Third-party rankings and recognition from rating services or publications are no guarantee of future investment success. Working with a highly rated advisor does not ensure that a client or prospective client will experience a higher level of performance or results. These ratings should not be construed as an endorsement of the advisor or by any client nor are they representative of any one client's evaluation. Generally, ratings, rankings and recognition are based on information prepared and submitted by the advisor. Unless otherwise noted no fee was paid for consideration of any ranking or award.

## Curi RMB Capital-Business Services



### **Wealth Management**

Comprehensive financial planning and investment solutions

### **Asset Management**

Long-term, active investment strategies that span the market-cap spectrum and the globe

### **Family Office Services**

Comprehensive solutions for multigenerational families with complex needs

### **Retirement Plan Solutions**

Co-fiduciary retirement consulting for organizations' executives and employees

### **Wealth Builder**

Foundational financial planning for individuals and families



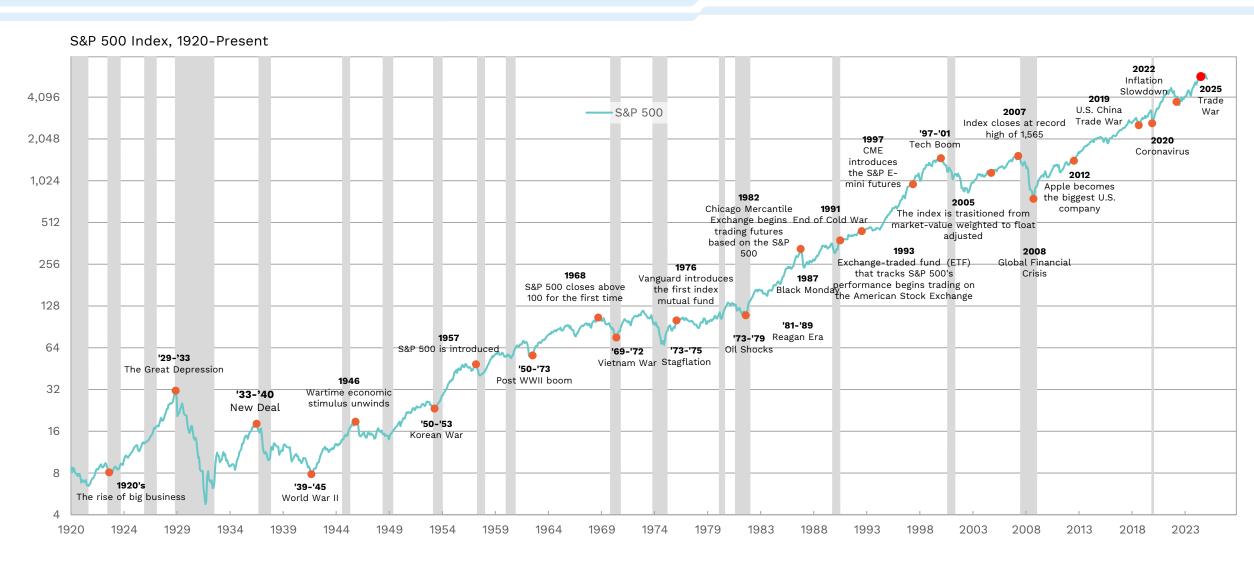
# Unusual Uncertainty

- 1. Risk of recession
- 2. Fiscal restraint vs. political posturing
- 3. Trade war
- 4. Tariffs
- 5. Inflation



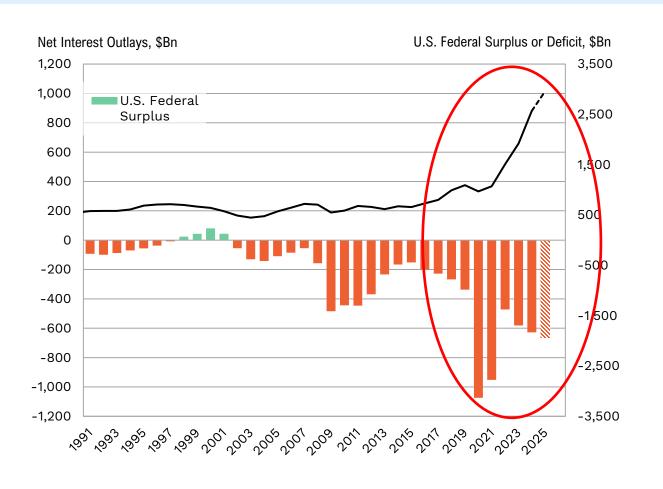


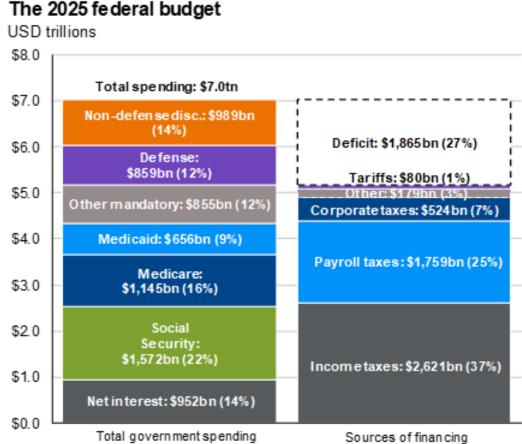
## It's important to keep a long-term perspective



Source: SpringTide; Bloomberg, Yale As of 4/30/25

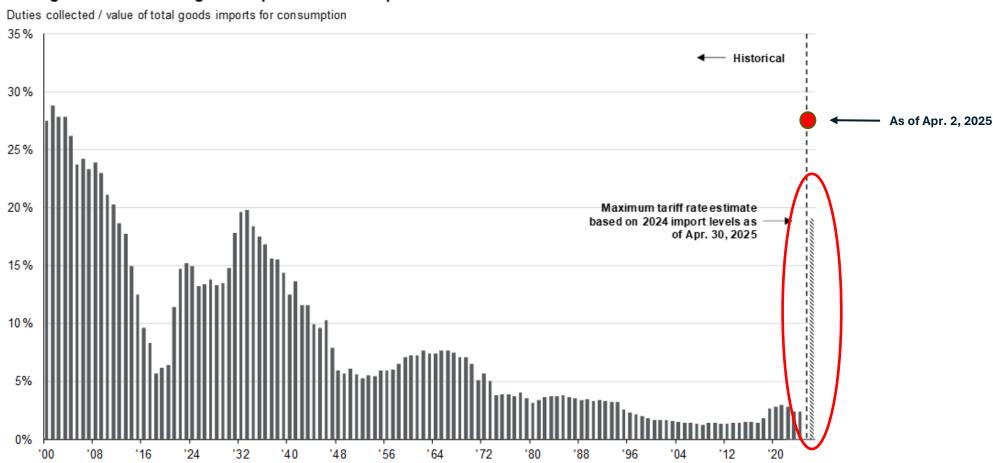
## Government spending finally in focus





## Historically unprecedented tariffs

#### Average tariff rate on U.S. goods imports for consumption



Source: Goldman Sachs Investment Research, United States International Trade Commission, J.P. Morgan Asset Management. For illustrative purposes only. The estimated weighted average U.S. tariff rate includes the latest tariff announcements (25% tariffs on steel and aluminum imports, an additional 20% tariff on Chinese imports, and a 25% tariff on non-compliant Mexican and Canadian imports). Estimates about which goods are USMCA compliant come from Goldman Sachs Investment Research. Imports for consumption: goods brought into a country for direct use or sale in the domestic market. The estimate does not consider non-tariff barriers, such as value-added taxes. Figures are based on 2024 import levels and assume no change in demand due to tariff increases. Forecasts are based on current data and assumptions about future economic conditions. Actual results may differ materially due to changes in economic, market, and other conditions. Data are as of 4/2/25

## Sensitivity matrix for S&P 500 earnings and P/E multiples

	\$210	\$230	\$250	\$270	\$290	\$310	\$330
17x	3,570	3,910	4,250	4,590	4,930	5,270	5,610
18x	3,780	4,140	4,500	4,860	5,220	5,580	5,940
19x	3,990	4,370	4,750	5,130	5,510	5,890	6,270
<b>20</b> x	4,200	4,600	5,000	5,400	5,800	6,200	6,600
21x	4,410	4,830	5,250	5,670	6,090	6,510	6,930
<b>22</b> x	4,620	5,060	5,500	5,940	6,380	6,820	7,260
23x	4,830	5,290	5,750	6,210	6,670	7,130	7,590

## Our compass during the drawdown, as of 5/1/2025

Index	YTD Return	Market Peak	Days Since Peak	Peak Drawdown	Return Since Market Peak	Current Earnings Estimates	Current PE	PE at Market Peak	20 Year Average PE
MSCI ACWI	-0.2%	2/18/2025	72	-16.0%	-6.1%	46	18.1	19.7	15.9
S&P 500	-4.3%	2/19/2025	71	-18.7%	-8.8%	265	21.2	23.3	17.2
Russell 1000 Growth	-7.3%	12/16/2024	136	-23.3%	-11.3%	139	27.1	31.4	21.3
Rusell 1000 Value	-1.1%	11/29/2024	153	-15.6%	-9.0%	107	16.8	18.2	15.0
S&P 600	-12.8%	11/25/2024	157	-27.9%	-21.6%	86	14.2	17.3	18.1
Russell 2000	-11.0%	11/25/2024	157	-27.5%	-19.9%	81	24.3	29.2	26.1
MSCI EAFE	12.1%	3/20/2025	42	-14.3%	-0.9%	166	15.1	15.1	15.0
MSCI EAFE Small	9.9%	9/27/2024	216	-15.5%	-2.3%	27	10.2	13.9	16.5
MSCI Emerging Markets	4.4%	10/2/2024	211	-15.6%	-6.8%	89	12.5	13.2	13.0

Source: Curi RMB Capital; Bloomberg Data as of 5/1/25

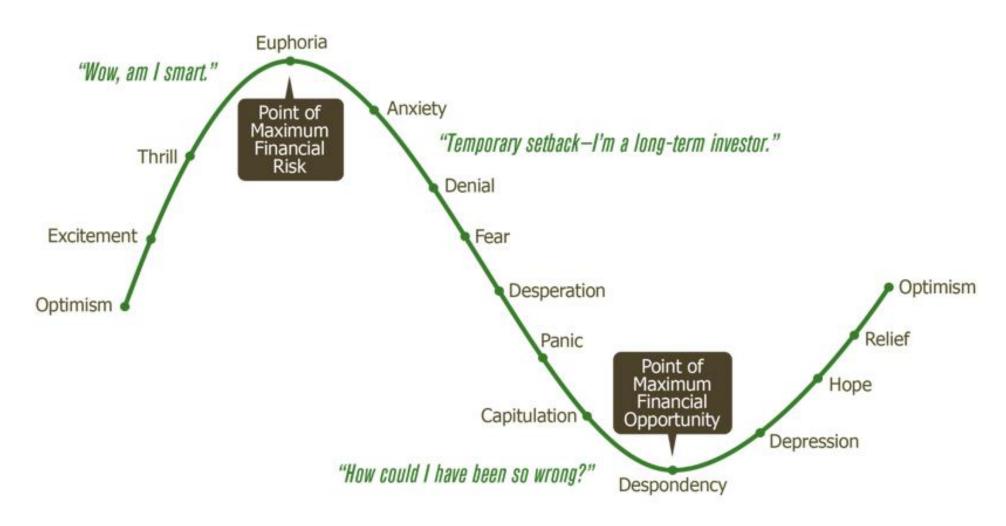
# Even if not base case, returns during periods of stagflation and stress contrast so starkly with prior decades that they should be considered

Smoot-Hawley Tariffs (Great Depression)				1970s Stagflation				2nd Stagflation Wave/ Reagan 1st Term				**	Lib. Day	
1930	1931	1932	1933	1934	1972	1973	1974	1975	1979	1980	1981	1982	Average	4/2/25
Intl Dev Bonds	Cash	Intl Dev Bonds	U.S. Small Cap	U.S. HY Bonds	Gold	Gold	Gold	U.S. Small Cap	Gold	Midstrm Energy	Cash	U.S. HY Bonds	Gold	Intl Dev Bonds
9.9%	1.2%	47.0%	142.9%	30.0%	48.3%	73.5%	67.0%	52.8%	133.4%	62.9%	14.6%	36.3%	20.1%	4.5%
U.S. Muni Bds 5.9%	Gold 0.0%	Midstrm Energy 16.3%	EM Stocks 82.3%	Commodities 26.4%	Commodities 37.0%	Commodities 58.4%	Commodities 9.8%	U.S. Large Cap 37.2%	Midstrm Energy 46.6%	U.S. Small Cap 38.6%	U.S. HY Bonds 10.4%	U.S. Interm Bds 32.6%	Commodities 8.7%	Gold 2.7%
U.S. Interm Bds	U.S. Muni Bds	U.S. Muni Bds	U.S. REITs	U.S. Small Cap	Intl Dev Stocks	U.S. REITs	Cash	Intl Dev Stocks	U.S. Small Cap	EM Stocks	U.S. Interm Bds	U.S. Muni Bds	Intl Dev Bonds	Cash
4.6%	-2.5%	9.2%	66.7%	24.2%	30.1%	20.2%	8.0%	32.3%	43.1%	36.9%	6.2%	27.7%	8.4%	0.2%
Cash	U.S. Interm Bds	U.S. Interm Bds	Gold	U.S. Muni Bds	Midstrm Energy	Cash	EM Stocks	Midstrm Energy	EM Stocks	U.S. Large Cap	U.S. Small Cap	U.S. Small Cap	Cash	U.S. Interm Bds
2.3%	-2.6%	8.9%	64.8%	14.8%	20.3%	7.3%	6.0%	27.1%	38.5%	32.5%	2.0%	24.9%	5.9%	-1.2%
Gold	U.S. REITs	Global 60/40	Intl Dev Stocks	Intl Dev Bonds	U.S. Large Cap	Intl Dev Bonds	U.S. REITs	Global 60/40	Commodities 36.7%	Intl Dev Stocks	U.S. REITs	Global 60/40	U.S. Interm Bds	U.S. Muni Bds
0.0%	-10.4%	7.8%	62.9%	13.1%	19.0%	6.9%	4.8%	23.3%		31.0%	1.9%	23.3%	5.8%	-1.4%
U.S. HY Bonds	Global 60/40	Intl Dev Stocks	Intl Dev Bonds	Intl Dev Stocks	U.S. REITs	U.S. HY Bonds	U.S. Interm Bds	U.S. HY Bonds	U.S. Large Cap	Commodities 22.9%	Global 60/40	U.S. Large Cap	U.S. Small Cap	Intl Dev Stocks
-4.9%	-27.6%	5.6%	59.5%	8.2%	17.4%	6.8%	4.1%	16.4%	18.6%		-0.8%	21.5%	5.4%	-1.5%
U.S. REITs	Intl Dev Bonds	EM Stocks	Midstrm Energy	EM Stocks	Global 60/40	Midstrm Energy	Intl Dev Bonds	U.S. REITs	Intl Dev Stocks	Global 60/40	U.S. Muni Bds	Intl Dev Stocks	Midstrm Energy	Global 60/40
-10.9%	-29.6%	3.4%	56.7%	8.1%	15.3%	5.8%	2.9%	14.1%	13.4%	19.8%	-2.8%	12.3%	5.0%	-1.5%
Global 60/40 -11.8%	Commodities -29.7%	Cash 0.9%	Commodities 54.0%	U.S. Interm Bds 7.9%	Intl Dev Bonds 9.4%	U.S. Muni Bds 4.8%	U.S. Muni Bds -5.6%	Intl Dev Bonds 8.7%	Cash 10.6%	Gold 12.5%	U.S. Large Cap -4.9%	Gold 12.0%	Global 60/40 4.8%	U.S. HY Bonds -1.7%
Intl Dev Stocks	U.S. HY Bonds	Gold	U.S. Large Cap	Global 60/40	U.S. Small Cap	U.S. Interm Bds	Global 60/40	Cash	Global 60/40	Cash	Commodities -5.3%	Cash	U.S. HY Bonds	EM Stocks
-20.4%	-30.9%	0.0%	54.0%	5.3%	4.4%	3.3%	-14.2%	5.9%	10.3%	12.1%		10.9%	3.4%	-3.5%
EM Stocks	EM Stocks	U.S. Small Cap	Global 60/40	Gold	Cash	EM Stocks	U.S. HY Bonds	U.S. Interm Bds	U.S. REITs	U.S. REITs	Intl Dev Bonds	Intl Dev Bonds	Intl Dev Stocks	U.S. Large Cap
-20.4%	-33.0%	-5.4%	37.8%	2.8%	4.2%	3.3%	-17.2%	5.6%	5.3%	10.7%	-5.8%	8.9%	3.4%	-4.1%
U.S. Large Cap	Midstrm Energy	U.S. Large Cap	U.S. HY Bonds	Cash	U.S. HY Bonds	Global 60/40	U.S. Small Cap	U.S. Muni Bds	U.S. Interm Bds	Intl Dev Bonds	Intl Dev Stocks	U.S. REITs	U.S. Muni Bds	Commodities -4.9%
-24.9%	-37.3%	-8.2%	19.3%	0.3%	3.5%	-6.4%	-19.9%	4.6%	1.9%	4.7%	-6.0%	4.8%	3.4%	
Midstrm Energy -26.6%	Intl Dev Stocks -42.0%	U.S. HY Bonds -9.9%	U.S. Interm Bds 1.8%	U.S. Large Cap -1.4%	U.S. Muni Bds 3.2%	Intl Dev Stocks -10.7%	Midstrm Energy -20.8%	Commodities -0.8%	U.S. Muni Bds 1.2%	U.S. HY Bonds 4.3%	EM Stocks -17.4%	Commodities -1.6%	EM Stocks 0.9%	U.S. REITs -5.9%
Commodities -29.9%	U.S. Large Cap -43.3%	Commodities -16.7%	Cash 0.5%	Midstrm Energy -1.5%	U.S. Interm Bds 2.4%	U.S. Large Cap -14.7%	Intl Dev Stocks -25.4%	EM Stocks -12.9%	U.S. HY Bonds 1.0%	U.S. Interm Bds 2.7%	Midstrm Energy -20.0%	EM Stocks -4.6%	U.S. REITs 0.9%	U.S. Small Cap -6.4%
U.S. Small Cap	U.S. Small Cap	U.S. REITs	U.S. Muni Bds	U.S. REITs	EM Stocks	U.S. Small Cap	U.S. Large Cap	Gold	Intl Dev Bonds	U.S. Muni Bds	Gold	Midstrm Energy	U.S. Large Cap	Midstrm Energy
-38.1%	-49.8%	-43.6%	0.2%	-28.6%	-27.2%	-30.9%	-26.5%	-25.2%	-1.2%	-11.5%	-32.1%	-7.4%	0.8%	-9.7%

Global 60/40
U.S. Large Cap
U.S. Small Cap
Intl Dev Stocks
Emerging Stocks
Municipal Bonds
U.S Int-Term Bonds
U.S. High Yield Bds
Intl Dev Bonds
U.S. REITs
Commodities
Gold
Midstream Energy

Cash

## Market psychology



Source: The Financial Philosopher

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### New World Order = New Asset Allocation?

#### **Macro Considerations**

- Broaden portfolio diversification
- Reassess risk and time horizon
- Tax-loss harvest during high volatility
- Limit interest rate risk
- More frequent rebalancing
- Active vs. Passive

#### **Investment Considerations**

- U.S. Small Cap over Large Cap
- International Equities over U.S.
  - Europe
- Diversify credit exposure in bond portfolios
- Short-term bonds
- Add to real assets, commodities, precious metals, hedged strategies



## From Residency to Retirement

#### Trusted Expertise and Comprehensive Wealth Management

- Wealth management services
- Investment strategies
- Comprehensive focus on your financial health and future

#### **Tailored Services for Diverse Needs**

- Catering to families with \$2M+ in assets and complex planning needs
- Offering personalized financial planning for individuals with \$200k+ in assets

#### **Dedicated to Physicians**

 Backed by Curi's 50+ years of experience protecting physicians



## Custom Educational Series for Physicians





**Learn more** 

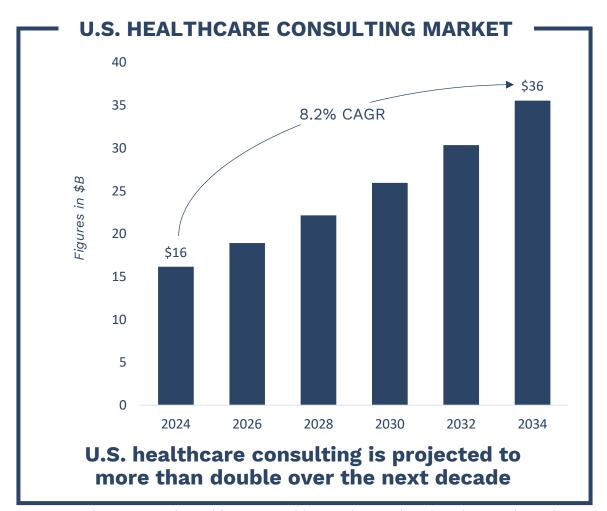


# Curi Advisory Update

**BRAD DIERICX** 

CEO, Curi Advisory

## **Advisory: Market Context**





Source: Precedence Research, Healthcare Consulting Services Market Size, Share, and Trends 2024 to 2034, 1 Consulting. US Deloitte Remains Largest Healthcare Consulting Firm in US\_August 22, 2022



## **Curi Advisory** | Services Overview



Providers and Medical Groups



Hospitals, Health Systems, and Other Healthcare Services Providers



Health Plans and Managed Care Organizations



Boards, Private Equity Sponsors, Strategic Stakeholders, and MPL Companies

#### Operational Performance Improvement



**CFO Solutions** 



Enterprise Strategy & Transformation



Mergers & Acquisitions Services



Clinical Solutions & Patient Safety



- ✓ Interim Leadership
- ✓ Operational Assessments
- √ Human Resources / Recruiting
- ✓ Productivity
- ✓ Revenue Cycle Management
- ✓ Workflows
- ✓ Scheduling, Registration, and Throughput Optimization
- ✓ Policy and Procedure Development and Governance

- √ Fractional CFO / Accounting
- √ FP&A, Budgeting / Forecasting
- √ Physician Compensation
- ✓ Reporting Dashboards
- √ KPI Development
- ✓ Benchmarking
- √ Financial Systems and Automation
- ✓ Ad Hoc Analyses
- √ Liquidity Management

- ✓ Cost Optimization
- √ Change Management Office
- ✓ Strategic Planning
- ✓ Business Case Development / ROI Analysis
- √ Go-To-Market Strategy and Execution
- ✓ Organizational Structure, Systems, and Governance
- √ Systems and Processes

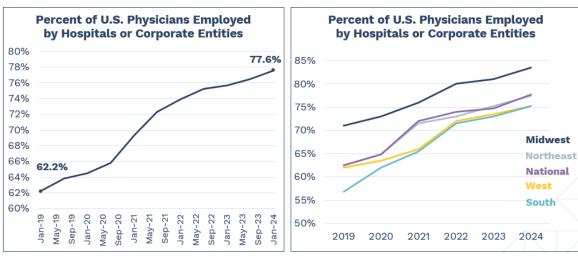
- √ Buy-Side Support
- ✓ Sell-Side Support
- ✓ Due Diligence (Ops / Financial)
- √ Valuation
- ✓ Partnerships and JVs
- ✓ Integrations
- ✓ Carve-Outs
- √ Synergies / Dis-Synergies
- ✓ Transition Services Creation

- ✓ Interim Leadership
- Clinical Risk Assessments
- √ High Claimant Reviews
- ✓ Snapshot Risk Assessments and Clinical Due Diligence
- ✓ Webinars, On-Demand Recordings, Live Simulation-Based Trainings
- √ Risk Mentorship Program
- √ Enterprise Risk Management



## **Healthcare Today**

- √ Strained top line
- ✓ Rising cost structures
- ✓ Eroding margins
- √ Flight to employed models



Source: Avalere Health Physician Advocacy Institute Physician Practices and Employment 2019-2023\_April 2024



## Curi Advisory | Extending Our Reach



- ✓ Listen for problems when interacting with your Clients
- ✓ If you hear something, reach out to Curi BD
- ✓ Align with Curi on <u>responsibly</u> approaching your Client
- ✓ Where appropriate, facilitate an introduction



# Wrap Up

### **JIM KAY**

SVP, Client and Broker Partnerships Curi Insurance



#### **Golf at La Cantera Resort**



The first group tees off at 12:30, then in 10-minute increments.

Meet Shuttle at the Main
Entrance Porte Cochere.

#### Loma de Vida Spa & Wellness



Located across from the Main Entrance Porte Cochere

#### San Antonio Riverwalk Tour



Meet Shuttle at the Main Entrance Porte Cochere by 12:30

# Thank You



## **Disclosures**

All items discussed in this presentation are for informational purposes only and do not constitute investment advice of any kind, and are not intended as a recommendation to buy, hold, or sell any securities. Before making any investment or making any type of investment decision, please consult with your financial advisor and determine how a security may fit into your investment portfolio, how a decision may affect your financial position and how it may impact your financial goals.

Nothing contained herein constitutes tax, legal, or insurance advice. Investors should determine for themselves whether a particular service or product is suitable for their investment needs.

There are risks associated with investing in securities, including risk of loss, and loss of principal is possible. Past performance is not a guarantee of future performance. Different investments involve different degrees of risk, and there can be no assurance that the future performance of any investment, security, commodity or investment strategy that is referenced in this presentation will be profitable or be suitable for you.

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### **Index Definitions**

The **S&P SmallCap 600**® seeks to measure the small-cap segment of the U.S. equity market. The index is designed to track companies that meet specific inclusion criteria to ensure that they are liquid and financially viable.

The **Russell 2000® Growth Index** measures the performance of the large- cap growth segment of the US equity universe. It includes those Russell 2000 companies with relatively higher price-to-book ratios, higher I/B/E/S forecast medium term (2 year) growth and higher sales per share historical growth (5 years).

**MSCI EAFE Index**\* is an equity index which captures large and mid-cap representation across 21 of 23 Developed Markets countries around the world, excluding the U.S. and Canada. With 926 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in each country.

The MSCI EAFE Small Cap Index\* is an equity index which captures small cap representation across Developed Markets countries around the world, excluding the U.S. and Canada. With 2,323 constituents, the index covers approximately 14% of the free float adjusted market capitalization in each country.

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